



**PEODIGITAL**  
STRATEGIC SOURCING SERVICES



## Service Teams

- o Department of the Navy Enterprise Software Licensing
- o Department of Defense Enterprise Software Initiative

## About SSS

### Who We Are

In support of the Department of Defense (DoD) Chief Information Officer (CIO) Information Technology (IT) consolidation roadmap and DON CIO IT efficiency efforts, Strategic Sourcing Services (SSS) implements and manages IT agreements for the DON CIO and DoD.

### What We Do

We leverage the combined buying power of the Navy and Marine Corps, as well as the DoD, to improve the DoD's IT/cyberspace investment decision practices as well as enterprise level evaluation, funding, management, and tracking of current and future requirements for all enterprise designated software vendors and products, presenting a single negotiating position to software providers.

## Leadership

### Portfolio Manager

Chris Scuderi, USMC

### Deputy Portfolio Manager

Chris Pratt, USN

SSS is one of seven portfolio offices in PEO Digital and Enterprise Services (PEO Digital). PEO Digital is the Department of the Navy's (DON) enterprise-wide information technology acquisition agent tasked with digitally transforming systems to evolve and deliver modern capabilities and technologies to maintain the competitive edge while meeting demand signals from the DON's user communities.

For more information about PEO Digital, SSS or the seven other portfolios offices, visit our website at:

<https://www.navwar.navy.mil/peo-digital-portfolio/>

For Industry:

<https://public.cloud.navy.mil/industry>



# Strategic Sourcing Services (SSS)

## Service Teams

This portfolio is comprised of the DON Enterprise Software Licensing (ESL) Team and the Department of Defense (DoD) Enterprise Software Initiative (ESI).

The DON ESL Team leads a joint Navy and Marine Corps strategic sourcing effort to consolidate, centralize, and streamline the acquisition and management of the DON ESL Agreements.

DoD ESI implements a software management process for the DoD enterprise. IT acquisition and contracting professionals within participating DoD Services and Agencies, known as Software Product Managers, or SPMs, negotiate DoD ESI enterprise agreements and support contracting actions.

### Value of Strategic Sourcing

#### DON ESL Team's Value to the DoD and DON

- Improves DON buying power and negotiating power for maximum discount and cost avoidance
- Enables faster turnaround times for customers due to standardized and simplified purchasing
- Establishes common terms and conditions and product lists across the DON
- Facilitates efforts to standardize products across the DON
- Increases interoperability and commonality
- Allows better management of assets
- Provides pricing leverage for follow-on agreements
- Enables follow-on process efficiencies for ordering and managing software licenses
- Enables DON customers to purchase the software their programs need in a re-negotiated environment with pre-established low prices
- Improves information assurance posture and supports future network alignment
- Positions the DON for future DoD Enterprise License Agreement (ELA) consolidations
- Ensures compliance with DoD and DON IT mandates

#### DoD ESI's Value to the DoD and DON

- DoD ESI also offers vehicles for selected IT services and facilitates commodity IT hardware buying initiatives
- DoD ESI leads efforts to implement enterprise IT Asset Management (ITAM) capabilities across the Department
- DoD ESI implements General Services Administration (GSA) Software Purchase Agreements (SmartBuy), within the DoD and Federal Government
- DoD ESI implements IT Category Management and Strategic Vendor Management best practices within the DoD in support of the OMB and GSA Category Management initiative
- For additional information, visit the DoD ESI website <https://www.esi.mil>

If you have any questions about DoD ESI pricing, please contact the Software Product Manager (SPM) assigned to the vendor or product you are seeking to acquire. Contact information is available on the ESI web site under the section titled "Ask an Expert".

